## FORM 10-Q

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

$\square$ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended SEPTEMBER 30, 2005
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to

Commission file number 1-10816

## MGIC INVESTMENT CORPORATION

(Exact name of registrant as specified in its charter)

WISCONSIN
(State or other jurisdiction of incorporation or organization)

250 E. KILBOURN AVENUE MILWAUKEE, WISCONSIN
(Address of principal executive offices)

39-1486475
(I.R.S. Employer Identification No.)

53202
(Zip Code)
(414) 347-6480
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES $\square$ NO o
Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act).
YES $\mathbb{N}$ NO o
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
YES o NO $\checkmark$
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.
Common stock

| PAR VALUE |  |
| :---: | :---: |
| $\$ 1.00$ |  |

$\frac{\text { DATE }}{10 / 31 / 05}$
NUMBER OF SHARES
90,730,632

## MGIC INVESTMENT CORPORATION <br> TABLE OF CONTENTS

PART I. FINANCIAL INFORMATION
Item 1. Financial Statements (Unaudited)
Consolidated Balance Sheets as of September 30, 2005 (Unaudited) and December 31, 2004

# Consolidated Statements of Operations for the Three and Nine Month Periods Ended September 30, 2005 and 

Item 4. Controls and Procedures39-40PART II. OTHER INFORMATION
Item 2. Changes in Securities, Use of Proceeds and Issuer Purchases of Equity Securities ..... 41
Item 6. Exhibits ..... 41-42
SIGNATURES ..... 43
INDEX TO EXHIBITSStatement Re: Computation of Net Income Per ShareSection 302 Certification of CEOSection 302 Certification of CFOSection 906 Certification of CEO/CFO

# MGIC INVESTMENT CORPORATION AND SUBSIDIARIES <br> CONSOLIDATED BALANCE SHEETS <br> September 30, 2005 (Unaudited) and December 31, 2004 



See accompanying notes to consolidated financial statements.
Page 3

## Table of Contents

## MGIC INVESTMENT CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

Three and Nine Month Periods Ended September 30, 2005 and 2004 (Unaudited)

|  | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
|  | (In thousands of dollars, except per share data) |  |  |  |
| Revenues: (hrowd |  |  |  |  |
| Premiums written: |  |  |  |  |
| Direct | \$345,236 | \$351,424 | \$1,029,523 | \$1,057,855 |
| Assumed | 291 | 99 | 744 | 161 |
| Ceded | $(31,349)$ | $(30,720)$ | $(94,630)$ | $(89,025)$ |
| Net premiums written | 314,178 | 320,803 | 935,637 | 968,991 |
| (Increase) decrease in unearned premiums, net | $(8,337)$ | 3,421 | $(2,084)$ | 27,877 |
| Net premiums earned | 305,841 | 324,224 | 933,553 | 996,868 |
| Investment income, net of expenses | 57,338 | 54,187 | 171,519 | 159,642 |
| Realized investment gains (losses), net | 61 | (228) | 16,813 | 15,025 |
| Other revenue | 12,503 | 12,851 | 33,719 | 38,087 |
| Total revenues | 375,743 | 391,034 | 1,155,604 | 1,209,622 |
| Losses and expenses: |  |  |  |  |
| Losses incurred, net | 146,197 | 169,802 | 381,978 | 514,552 |
| Underwriting and other expenses, net | 69,695 | 68,782 | 205,649 | 208,819 |
| Interest expense | 10,084 | 10,310 | 31,318 | 30,760 |
| Total losses and expenses | 225,976 | 248,894 | 618,945 | 754,131 |
| Income before tax and joint ventures | 149,767 | 142,140 | 536,659 | 455,491 |
| Provision for income tax | 39,126 | 37,649 | 148,391 | 124,210 |
| Income from joint ventures, net of tax | 31,741 | 29,578 | 110,484 | 87,385 |
| Net income | \$142,382 | \$134,069 | \$ 498,752 | \$ 418,666 |
| Earnings per share (note 4): |  |  |  |  |
| Basic | \$ 1.56 | \$ 1.37 | \$ 5.36 | \$ 4.27 |
| Diluted | \$ 1.55 | \$ 1.36 | \$ 5.33 | \$ 4.25 |
| Weighted average common shares outstanding - diluted (shares in thousands, note 4) | 91,796 | 98,386 | 93,630 | 98,578 |
| Dividends per share | \$ 0.1500 | \$ 0.0750 | \$ 0.3750 | \$ 0.1500 |

See accompanying notes to consolidated financial statements.
Page 4

## MGIC INVESTMENT CORPORATION AND SUBSIDIARIES <br> CONSOLIDATED STATEMENTS OF CASH FLOWS <br> Nine Months Ended September 30, 2005 and 2004 <br> (Unaudited)

|  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: |
|  | 2005 | 2004 |
|  | (In thousands of dollars) |  |
| Cash flows from operating activities: |  |  |
| Net income | \$ 498,752 | \$ 418,666 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Amortization of deferred insurance policy acquisition costs | 15,253 | 18,319 |
| Increase in deferred insurance policy acquisition costs | $(8,262)$ | $(15,004)$ |
| Depreciation and amortization | 13,581 | 16,114 |
| Decrease (increase) in accrued investment income | 4,934 | $(2,487)$ |
| Decrease in reinsurance recoverable on loss reserves | 2,682 | 695 |
| (Increase) decrease in prepaid reinsurance premiums | (944) | 355 |
| (Increase) decrease in premium receivable | (456) | 27,877 |
| (Decrease) increase in loss reserves | $(84,552)$ | 88,822 |
| Increase (decrease) in unearned premiums | 3,029 | $(28,234)$ |
| Decrease in income taxes payable | $(28,049)$ | $(11,982)$ |
| Equity earnings in joint ventures | $(161,760)$ | $(127,391)$ |
| Distributions from joint ventures | 137,661 | 82,300 |
| Other | 21,020 | $(2,269)$ |
| Net cash provided by operating activities | 412,889 | 465,781 |
| Cash flows from investing activities: |  |  |
| Purchase of equity securities | (1,029,72) | (127) |
| Purchase of fixed maturities | $(1,029,732)$ | $(1,505,861)$ |
| Additional investment in joint ventures | $(11,948)$ | $(8,458)$ |
| Sale of investment in joint ventures | 15,652 | - |
| Sale of equity securities | 9,541 | 4,962 |
| Proceeds from sale of fixed maturities | 965,558 | 1,019,854 |
| Proceeds from maturity of fixed maturities | 229,286 | 218,313 |
| Net cash provided by (used in) investing activities | 178,357 | $(271,317)$ |
| Cash flows from financing activities: |  |  |
| Dividends paid to shareholders | $(35,128)$ | $(14,773)$ |
| Net repayment of short-term debt | $(43,084)$ | $(1,059)$ |
| Reissuance of treasury stock | $(4,386)$ | 2,588 |
| Repurchase of common stock | $(341,734)$ | $(95,744)$ |
| Common stock issued | 8,134 | 29,135 |
| Net cash used in financing activities | $(416,198)$ | $(79,853)$ |
| Net increase in cash and short-term investments | 175,048 | 114,611 |
| Cash and short-term investments at beginning of period | 166,468 | 161,346 |
| Cash and short-term investments at end of period | \$ 341,516 | \$ 275,957 |

See accompanying notes to consolidated financial statements.
Page 5

## MGIC INVESTMENT CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> September 30, 2005 <br> (Unaudited)

## Note 1 - Basis of presentation and summary of certain significant accounting policies

The accompanying unaudited consolidated financial statements of MGIC Investment Corporation (the "Company") and its wholly-owned subsidiaries have been prepared in accordance with the instructions to Form 10-Q and do not include all of the other information and disclosures required by accounting principles generally accepted in the United States of America. These statements should be read in conjunction with the consolidated financial statements and notes thereto for the year ended December 31, 2004 included in the Company's Annual Report on Form 10-K for that year.

The accompanying consolidated financial statements have not been audited by independent auditors in accordance with the standards of the Public Company Accounting Oversight Board (United States), but in the opinion of management such financial statements include all adjustments, consisting only of normal recurring accruals, necessary to summarize fairly the Company's financial position and results of operations. The results of operations for the nine months ended September 30, 2005 may not be indicative of the results that may be expected for the year ending December 31, 2005.

## Stock-based compensation

The Company has certain stock-based compensation plans. Effective January 1, 2003, the Company adopted the fair value recognition provisions of SFAS No. 123, Accounting for Stock-Based Compensation, prospectively to all employee awards granted or modified on or after January 1, 2003. The adoption of SFAS No. 123 did not have a material effect on the Company's results of operations or its financial position. Under the fair value method, compensation cost is measured at the grant date based on the fair value of the award and is recognized over the service period which generally corresponds to the vesting period. Awards under the Company's plans generally vest over periods ranging from one to five years. The cost related to stock-based employee compensation included in the determination of net income for 2005 and 2004 is less than that which would have been recognized if the fair value based method had been applied to all awards since the original effective date of SFAS No. 123. The following table illustrates the effect on net income and earnings per share if the fair value method had been applied to all outstanding and unvested awards in each period.

|  | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
|  | (in thousands of dollars, except per share data) |  |  |  |
| Net income, as reported | \$142,382 | \$134,069 | \$498,752 | \$418,666 |
| Add stock-based employee compensation expense included in reported net income, net of tax | 3,186 | 1,903 | 8,913 | 5,648 |
| Deduct stock-based employee compensation expense determined under fair value method for all awards, net of tax | $(4,273)$ | $(3,021)$ | $(12,190)$ | $(8,556)$ |
| Pro forma net income | \$141,295 | \$132,951 | \$495,475 | \$415,758 |
| Earnings per share: |  |  |  |  |
| Basic, as reported | \$ 1.56 | \$ 1.37 | \$ 5.36 | \$ 4.27 |
| Basic, pro forma | \$ 1.55 | \$ 1.36 | \$ 5.33 | \$ 4.24 |
| Diluted, as reported | \$ 1.55 | \$ 1.36 | \$ 5.33 | \$ 4.25 |
| Diluted, pro-forma | \$ 1.54 | \$ 1.35 | \$ 5.29 | \$ 4.22 |

## New Accounting Standards

In December 2004 the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 123R, "Share-Based Payment". This statement is a revision of SFAS No. 123, "Accounting for Stock-Based Compensation". The fair value recognition provisions of SFAS No. 123 were voluntarily adopted by the Company in 2003 prospectively to all employee awards granted or modified on or after January 1, 2003 under SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure". The adoption did not have a material effect on the Company's results of operations or its financial position. SFAS No. 123R requires that the compensation cost relating to share-based payment transactions be measured based on the fair value of the equity or liability instrument issued and be recognized in the financial statements of the company. In April 2005 the effective date of this statement was delayed. SFAS No. 123R is now effective for annual reporting periods that begin after June 15, 2005. The statement will be adopted by the Company beginning January 1, 2006 under the modified prospective method. The adoption will not have a material effect on the Company's results of operations or its financial position.

In July 2005, the FASB published an Exposure Draft of a proposed Interpretation, "Accounting for Uncertain Tax Positions." The Exposure Draft seeks to reduce the significant diversity in practice associated with recognition and measurement in the accounting for income taxes. It would apply to all tax positions accounted for in
accordance with SFAS No. 109, "Accounting for Income Taxes." The Exposure Draft requires that a tax position meet a "probable recognition threshold" for the benefit of the uncertain tax position to be recognized in the financial statements. This threshold is to be met assuming that the tax authorities will examine the uncertain tax position. The Exposure Draft contains guidance with respect to the measurement of the benefit that is recognized for an uncertain tax position, when that benefit should be derecognized, and other matters. This proposed Interpretation would clarify the accounting for uncertain tax positions in accordance with SFAS No. 109. This Interpretation is expected to be finalized during the first quarter of 2006, with an effective date which is uncertain at this time. The Company is currently evaluating the impact, if any, this proposed Interpretation would have on the Company's results of operations and financial position

The proposed FASB Staff Position ("FSP") EITF Issue 03-1-a, "Implementation Guidance for the Application of Paragraph 16 of EITF Issue No. 03-1" is expected to be issued as final in the fourth quarter of 2005. The FSP will be retitled FAS 115-1 "The meaning of Other-ThanTemporary Impairment and its Application to Certain Investments" and will supersede EITF 03-1 "The meaning of Other-Than-Temporary Impairment and its Application to Certain Investments". Under the proposed guidance, it may be more likely that a decrease in the market value of certain investments in the Company's fixed income portfolio will be required to be recognized as a realized loss in the statement of operations than under existing accounting standards.

## Note 2 - Short- and long-term debt

The Company has a $\$ 300$ million commercial paper program, which is rated " $\mathrm{A}-1$ " by Standard and Poors ("S\&P") and "P-1" by Moody's. At September 30, 2005 and 2004, the Company had $\$ 100.0$ million in commercial paper outstanding with a weighted average interest rate of $3.80 \%$ and $1.83 \%$, respectively

In March of 2005, the Company obtained a $\$ 300$ million, five year revolving credit facility, expiring in 2010. The facility replaced the previous $\$ 285$ million facility that was due to expire in 2006. Under the terms of the credit facility, the Company must maintain shareholders' equity of at least $\$ 2.25$ billion and Mortgage Guaranty Insurance Corporation ("MGIC") must maintain a risk-to-capital ratio of not more than 22:1 and maintain policyholders' position (which includes MGIC's statutory surplus and its contingency reserve) of not less than the amount required by Wisconsin insurance regulation. At September 30, 2005, these requirements were met. The facility will continue to be used as a liquidity back up facility for the outstanding commercial paper. The remaining credit available under the facility after reduction for the amount necessary to support the commercial paper was $\$ 200.0$ million at September 30, 2005.

The Company had $\$ 300$ million, 7.5\% Senior Notes due in October 2005 and $\$ 200$ million, 6\% Senior Notes due in March 2007 outstanding at September 30, 2005 and 2004. In October 2005 the Company issued, in a public offering, \$300 million, 5.375\% Senior Notes due in 2015. Interest on the Notes is payable semiannually in arrears on May 1 and November 1 of each year, beginning on May 1, 2006. The Senior Notes were rated "A-1" by Moody's, "A" by S\&P and "A+" by Fitch. The Company has utilized the proceeds from the sale of the Notes, together with available cash, to repay the $\$ 300$ million, $7.5 \%$ Senior Notes that came due October 17, 2005. At September 30, 2005

Page 8
and 2004, the market value of the outstanding debt was $\$ 603.6$ million and $\$ 626.9$ million, respectively.
Interest payments on all long-term and short-term debt were $\$ 30.1$ million and $\$ 28.8$ million for the nine months ended September 30, 2005 and 2004, respectively.

In March 2005, a swap was amended to coincide with the new credit facility. Under the terms of the swap contract, the Company pays a fixed rate of $5.07 \%$ and receives a variable interest rate based on LIBOR. The swap has an expiration date coinciding with the maturity of the credit facility and is designated as a cash flow hedge. In April 2005, in anticipation of refinancing the Senior Notes due in October 2005, the Company entered into two forward five-year interest rate swaps with mandatory early termination dates in October 2005. Each swap has a notional amount of $\$ 100$ million. The Company is the fixed rate payor on each swap, with fixed rates of $4.75 \%$ and $4.74 \%$, respectively. The two swaps are designated as cash flow hedges against the future interest rate payments on $\$ 200$ million of the debt issued in October 2005. The cash flow swaps outstanding at September 30, 2005 and 2004 are evaluated quarterly with any ineffectiveness being recorded as an expense. To date these evaluations have not resulted in any hedge ineffectiveness. Swaps are subject to credit risk to the extent the counterparty would be unable to discharge its obligations under the swap agreements.

Expense on the interest rate swaps for the nine months ended September 30, 2005 and 2004 of approximately $\$ 0.7$ million and $\$ 2.7$ million, respectively, was included in interest expense. Gains or losses arising from the amendment or termination of interest rate swaps are deferred and amortized to interest expense over the life of the hedged items.

## Note 3 - Litigation and contingencies

The Company is involved in litigation in the ordinary course of business. In the opinion of management, the ultimate resolution of this pending litigation will not have a material adverse effect on the financial position or results of operations of the Company.

Consumers are bringing a growing number of lawsuits against home mortgage lenders and settlement service providers. In recent years, seven mortgage insurers, including MGIC, have been involved in litigation alleging violations of the anti-referral fee provisions of the Real Estate Settlement Procedures Act, which is commonly known as RESPA, and the notice provisions of the Fair Credit Reporting Act, which is commonly known as FCRA. MGIC's settlement of class action litigation against it under RESPA became final in October 2003. MGIC settled the named plaintiffs' claims in litigation against it under FCRA in late December 2004 following denial of class certification in June 2004. There can be no assurance that MGIC will not be subject to future litigation under RESPA or FCRA or that the outcome of any such litigation would not have a material adverse effect on the Company. In August 2005, the United States Court of Appeals for the Ninth Circuit decided a case under FCRA to which the Company was not a party that may make it more likely that the Company will be subject to future litigation regarding when notices to borrowers are required by FCRA.

In June 2005, in response to a letter from the New York Insurance Department, the Company provided information regarding captive mortgage reinsurance arrangements and other types of arrangements in which lenders receive compensation. Spokesmen for insurance commissioners in Colorado and North Carolina have been publicly reported as saying that those commissioners are considering investigating or reviewing captive mortgage reinsurance arrangements. Insurance departments or other officials in other states may also conduct such investigations or reviews. The anti-referral fee provisions of RESPA provide that the Department of Housing and Urban Development ("HUD") as well as the insurance commissioner or attorney general of any state may bring an action to enjoin violations of these provisions of RESPA. The insurance law provisions of many states prohibit paying for the referral of insurance business and provide various mechanisms to enforce this prohibition. While the Company believes its captive reinsurance arrangements are in conformity with applicable laws and regulations, it is not possible to predict the outcome of any such reviews or investigations nor is it possible to predict their effect on the Company or the mortgage insurance industry.

Under its contract underwriting agreements, the Company may be required to provide certain remedies to its customers if certain standards relating to the quality of the Company's underwriting work are not met. The cost of remedies provided by the Company to customers for failing to meet these standards has not been material to the Company's financial position or results of operations for the nine months ended September 30, 2005 and 2004.

The Internal Revenue Service ("IRS") has been conducting an examination of the federal income tax returns of the Company for 2000 and 2001. During the third quarter of 2005, the IRS expanded the examination to include the 2002, 2003 and 2004 taxable years. In this exam, they have summonsed documents which include communications with outside legal counsel engaged by the Company. Management believes that these documents are protected by the attorney-client privilege and has declined to waive that privilege. The documents relate to a portfolio of investments in the residual interests of Real Estate Mortgage Investment Conduits ("REMICs"). This portfolio has been managed and maintained during years prior to, during and subsequent to the examination period. The tax returns have included the flow through of income and losses from these investments in the computation of taxable income. The IRS has indicated that they do not believe that the Company has established sufficient tax basis in the REMIC residual interests to deduct some portion of the flow through losses from income. To date, they have not provided a detailed explanation of their position or the calculation of the dollar amount of any potential adjustment. The Company will contest any such proposal to increase taxable income and believes that income taxes related to these years have been properly provided for in the financial statements.

## Note 4 - Earnings per share

The Company's basic and diluted earnings per share ("EPS") have been calculated in accordance with SFAS No. 128, Earnings Per Share. The Company's net income is the same for both basic and diluted EPS. Basic EPS is based on the weighted average number of common shares outstanding. Diluted EPS is based on the weighted average number of common shares outstanding plus common stock equivalents which include
stock awards and stock options. The following is a reconciliation of the weighted average number of shares used for basic EPS and diluted EPS.

|  | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
|  |  | (Shar | ands) |  |
| Weighted-average shares - Basic | 91,087 | 97,760 | 92,982 | 97,987 |
| Common stock equivalents | 709 | 626 | 648 | 591 |
| Weighted-average shares - Diluted | $\underline{\underline{91,796}}$ | 98,386 | $\underline{\underline{93,630}}$ | $\underline{\underline{98,578}}$ |

## Note 5 - Comprehensive income

The Company's total comprehensive income, as calculated per SFAS No. 130, Reporting Comprehensive Income, was as follows:

|  | Three Months EndedSeptember 30 |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
|  |  | (In thous | dollars) |  |
| Net income | \$142,382 | \$134,069 | \$498,752 | \$418,666 |
| Other comprehensive income (loss) | $(41,696)$ | 86,815 | $(36,183)$ | $(15,338)$ |
| Total comprehensive income | \$100,686 | \$220,884 | \$462,569 | \$403,328 |
| Other comprehensive income (loss) (net of tax): |  |  |  |  |
| Change in unrealized net derivative gains and losses | \$ 4,952 | \$ 190 | \$ 103 | \$ 1,928 |
| Amortization of deferred losses on derivatives | 203 | 270 | 609 | 810 |
| Change in unrealized gains and losses on investments | $(47,369)$ | 86,949 | $(37,849)$ | $(18,427)$ |
| Other | 518 | (594) | 954 | 351 |
| Other comprehensive income (loss) | \$ (41,696) | \$ 86,815 | \$ (36,183) | \$ (15,338) |

At September 30, 2005, accumulated other comprehensive income of $\$ 87.2$ million included $\$ 88.2$ million of net unrealized gains on investments, (\$1.2) million relating to derivative financial instruments and $\$ 0.2$ million relating to the accumulated other comprehensive gain of the Company's joint venture investment, all net of tax. At December 31, 2004, accumulated other comprehensive income of $\$ 123.4$ million included $\$ 126.0$ million of net unrealized gains on investments, ( $\$ 1.9$ ) million relating to derivative financial instruments and ( $\$ 0.7$ ) million relating to the accumulated other comprehensive loss of the Company's joint venture investment.

## Table of Contents

## Note 6 - Benefit Plans

The following table provides the components of net periodic benefit cost for the pension and other postretirement benefit plans:

|  | Three Months Ended September 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pension Benefits |  |  |  | Other Postretirement |  |  |  |
|  | 2005 |  | 2004 |  |  |  | 2004 |  |
|  |  |  |  |  |  |  |  |  |
| Service cost |  | 2,209 |  | 2,285 | \$ | 854 |  | 865 |
| Interest cost |  | 2,370 |  | 2,185 |  | 931 |  | 881 |
| Expected return on plan assets |  | $(3,354)$ |  | $(2,592)$ |  | (561) |  | (430) |
| Recognized net actuarial loss (gain) |  | - |  | 311 |  | 75 |  | 125 |
| Amortization of transition obligation |  | - |  | - |  | 70 |  | 132 |
| Amortization of prior service cost |  | 186 |  | 175 |  | - |  | - |
| Net periodic benefit cost | \$ | 1,411 |  | 2,364 |  | 1,369 |  | 1,573 |



The Company expects to contribute approximately $\$ 8.1$ million and $\$ 2.8$ million, respectively, to its pension and postretirement plans in 2005. As of September 30, 2005, no contributions have been made.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Overview

## Business and General Environment

The Company, through its subsidiary Mortgage Guaranty Insurance Corporation ("MGIC"), is the leading provider of private mortgage insurance in the United States to the home mortgage lending industry. The Company's principal products are primary mortgage insurance and pool mortgage insurance. Primary mortgage insurance may be written through the flow market channel, in which loans are insured in individual, loan-by-loan transactions. Primary mortgage insurance may also be written through the bulk market channel, in which portfolios of loans are individually insured in single, bulk transactions.

The Company's results of operations are affected by:

- Premiums written and earned

Premiums written and earned in a year are influenced by:

- New insurance written, which increases the size of the in force book of insurance. New insurance written is the aggregate principal amount of the mortgages that are insured during a period and is referred to as "NIW". NIW is affected by many factors, including the volume of low down payment home mortgage originations and competition to provide credit enhancement on those mortgages, including competition from other mortgage insurers and alternatives to mortgage insurance, such as 80-10-10 loans.
- Cancellations, which reduce the size of the in force book of insurance that generates premiums. Cancellations due to refinancings are affected by the level of current mortgage interest rates compared to the mortgage coupon rates throughout the in force book.
- Premium rates, which are affected by the risk characteristics of the loans insured and the percentage of coverage on the loans.
- Premiums ceded to reinsurance subsidiaries of certain mortgage lenders and risk sharing arrangements with the Federal National Mortgage Association and the Federal Home Loan Mortgage Corporation (government sponsored entities or "GSEs").
Premiums are generated by the insurance that is in force during all or a portion of the period. Hence, lower average insurance in force in one period compared to another is a factor that will reduce premiums written and earned, although this effect may be mitigated (or enhanced) by differences in the average premium rate between the two periods as well as by premium that is ceded. Also, NIW and cancellations during a period will generally have a greater effect on premiums
written and earned in subsequent periods than in the period in which these events occur.
- Investment income

The investment portfolio is comprised almost entirely of highly rated, fixed income securities. The principal factors that influence investment income are the size of the portfolio and its yield.

- Losses incurred

Losses incurred are the expense that results from a payment delinquency on an insured loan. As explained under "Critical Accounting Policies" in "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's Annual Report on Form 10-K for the year ended December 31, 2004, this expense is recognized only when a loan is delinquent. Losses incurred are generally affected by:

- The state of the economy, which affects the likelihood that loans will become delinquent and whether loans that are delinquent cure their delinquency.
- The product mix of the in force book, with loans having higher risk characteristics generally resulting in higher delinquencies and claims.
- The average claim payment, which is affected by the size of loans insured (higher average loan amounts tend to increase losses incurred), the percentage coverage on insured loans (deeper average coverage tends to increase incurred losses), and housing values, which affect the Company's ability to mitigate its losses through sales of properties with delinquent mortgages.
- The distribution of claims over the life of a book. Historically, the first years after a loan is originated are a period of relatively low claims, with claims increasing substantially for several years subsequent and then declining, although persistency and the condition of the economy can affect this pattern.
- Underwriting and other expenses

The operating expenses of the Company generally vary primarily due to contract underwriting volume, which in turn generally varies with the level of mortgage origination activity. Contract underwriting generates fee income included in "Other revenue."

- Income from joint ventures

The Company's results of operations are also affected by income from joint ventures. Joint venture income principally consists of the aggregate results of the Company's investment in two less than majority owned joint ventures, Credit-Based Asset Servicing and Securitization LLC ("C-BASS") and Sherman Financial Group LLC ("Sherman").

C-BASS: C-BASS is primarily an investor in the credit risk of credit-sensitive single-family residential mortgages. It finances these activities through borrowings included on
its balance sheet and by securitization activities generally conducted through off-balance sheet entities. C-BASS generally retains the first-loss and other subordinate securities created in the securitization. The loans owned by C-BASS and underlying C-BASS's mortgage securities investments are serviced by Litton Loan Servicing LP, a subsidiary of C-BASS ("Litton"). Litton's servicing operations primarily support CBASS's investment in credit risk, and investments made by funds managed or co-managed by C-BASS, rather than generating fees for servicing loans owned by third-parties.

C-BASS's consolidated results of operations are affected by:

- Portfolio revenue, which in turn is primarily affected by net interest income, gain on sale and liquidation and hedging gains and losses related to portfolio assets, net of mark-to-market and whole loan reserve changes
o Net interest income
Net interest income is principally a function of the size of C-BASS's portfolio of whole loans and mortgages and other securities, and the spread between the interest income generated by these assets and the interest expense of funding them. Interest income from a particular security is recognized based on the expected yield for the security.
o Gain on sale and liquidation
Gain on sale and liquidation results from sales of mortgage and other securities, and liquidation of mortgage loans. Securities may be sold in the normal course of business or because of the exercise of call rights by third parties. Mortgage loan liquidations result from loan payoffs, from foreclosure or from sales of real estate acquired through foreclosure.
- Servicing revenue

Servicing revenue is a function of the unpaid principal balance of mortgage loans serviced and servicing fees and charges. The unpaid principal balance of mortgage loans serviced by Litton is affected by mortgages acquired by C-BASS because servicing on subprime and other mortgages acquired is generally transferred to Litton. Litton also services or provides special servicing on loans in mortgage securities owned by funds managed or co-managed by C-BASS. Litton also may obtain servicing on loans in third party mortgage securities acquired by C-BASS or when the loans become delinquent by a specified number of payments (known as "special servicing").

- Revenues from money management activities

These revenues include management fees from C-BASS issued collateralized bond obligations ("CBOs"), equity in earnings from CBASS investments in investment funds managed or co-managed by C-BASS and management fees
and incentive income from investment funds managed or co-managed by C-BASS.

- Transaction revenue, which in turn is affected by gain on securitization and hedging gains and losses related to securitization


## o Gain on securitization

Gain on securitization is a function of the face amount of the collateral in the securitization and the margin realized in the securitization. This margin depends on the difference between the proceeds realized in the securitization and the purchase price paid by C-BASS for the collateral. The proceeds realized in a securitization include the value of securities created in the securitization that are retained by C-BASS.

- Hedging gains and losses, net of mark-to-market and whole loan reserve changes

Hedging gains and losses primarily consist of changes in the value of derivative instruments (including interest rate swaps, interest rate caps and futures) and short positions, as well as realized gains and losses from the closing of hedging positions. C-BASS uses derivative instruments and short sales in a strategy to reduce the impact of changes in interest rates on the value of its mortgage loans and securities. Changes in value of derivative instruments are subject to current recognition because C-BASS does not account for the derivatives as "hedges" under SFAS No. 133.

Mortgage and other securities are classified by C-BASS as trading securities and are carried at fair value, as estimated by C-BASS. Changes in fair value between period ends (a "mark-to-market") are reflected in C-BASS's statement of operations as unrealized gains or losses. Changes in fair value of mortgage and other securities may relate to changes in credit spreads or to changes in the level of interest rates or the slope of the yield curve. Mortgage loans are not marked-to-market and are carried at the lower of cost or fair value on a portfolio basis, as estimated by C-BASS.

During a period in which short-term interest rates decline, in general, C-BASS's hedging positions will decline in value and the change in value, to the extent that the hedges related to whole loans, will be reflected in C-BASS's earnings for the period as an unrealized loss. The related increase, if any, in the value of mortgage loans will not be reflected in earnings but, absent any countervailing factors, when mortgage loans owned during the period are securitized, the proceeds realized in the securitization should increase to reflect the increased value of the collateral.

Sherman: Sherman is principally engaged in the business of purchasing and collecting for its own account delinquent consumer assets which are primarily unsecured. The borrowings used to finance these activities are included in Sherman's balance sheet.

Sherman's consolidated results of operations are affected by:

- Revenues from receivable portfolios

These revenues are the cash collections on such portfolios, and depend on the aggregate amount of receivables owned by Sherman, the type of receivable and the length of time that the receivable has been owned by Sherman.

- Amortization of receivables portfolios

Amortization is the recovery of the cost to purchase the receivable portfolios. Amortization expense is a function of estimated collections from the portfolios over their estimated lives. If estimated collections cannot be reasonably predicted, cost is fully recovered before any net revenue (the difference between revenues from a receivable portfolio and that portfolio's amortization) is recognized.

- Costs of collection, which include servicing fees paid to third parties to collect receivables


## 2005 Third Quarter Results

The Company's results of operations in the third quarter of 2005 were principally affected by:

- Losses incurred

Losses incurred for the third quarter of 2005 decreased compared to the same period in 2004 primarily due to a decrease in the estimates regarding how many delinquencies will eventually result in a claim during the third quarter of 2005 when compared to the same period in 2004.

- Premiums written and earned

During the third quarter of 2005, the Company's written and earned premiums were lower than in the third quarter of 2004 due to a decline in the average insurance in force.

- Investment income

Investment income in the third quarter of 2005 was higher than in the third quarter of 2004 due to a slight increase in the average investment portfolio, as well as a slight increase in the pre-tax yield.

- Income from joint ventures

Income from joint ventures increased in the third quarter of 2005 compared to the same period in 2004 due to higher income from each of C-BASS and Sherman.

The discussion below should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's Annual Report on Form 10-K for the year ended December 31, 2004.

## RESULTS OF CONSOLIDATED OPERATIONS

As discussed under "Risk Factors-Forward Looking Statements and Risk Factors" below, actual results may differ materially from the results contemplated by forward looking statements. The Company is not undertaking any obligation to update any forward looking statements it may make in the following discussion or elsewhere in this document even though these statements may be affected by events or circumstances occurring after the forward looking statements were made.

## NIW

The amount of MGIC's NIW (this term is defined in the "Overview-Business and General Environment" section) during the three and nine months ended September 30, 2005 and 2004 was as follows:


NIW on a flow basis for the third quarter of 2005 was comparable to the volume during the third quarter of 2004. The decrease in NIW on a flow basis for the first nine months of 2005 was primarily the result of a decrease in refinance volume. Refinance volume in turn is driven by changes in interest rates as discussed with respect to cancellations below. For a discussion of NIW written through the bulk channel, see "Bulk transactions" below.

## Table of Contents

## Cancellations and insurance in force

NIW and cancellations of primary insurance in force during the three and nine months ended September 30, 2005 and 2004 were as follows:

|  | Three months endedSeptember 30, |  |  |  | Nine Months Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2005 |  |  | 2004 |
| NIW | \$ | 18.2 | \$ | 18.0 | \$ | 46.2 | \$ | 47.1 |
| Cancellations |  | (19.8) |  | (18.6) |  | (53.1) |  | (56.9) |
| Change in primary insurance in force | \$ | (1.6) | \$ | (0.6) | \$ | (6.9) | \$ | (9.8) |

Direct primary insurance in force was $\$ 170.2$ billion at September 30, 2005 compared to $\$ 177.1$ billion at December 31, 2004 and $\$ 179.8$ billion at September 30, 2004.

Cancellation activity has historically been affected by the level of mortgage interest rates and the level of home price appreciation Cancellations generally move inversely to the change in the direction of interest rates, although they generally lag a change in direction MGIC's persistency rate (percentage of insurance remaining in force from one year prior) was $60.2 \%$ at both September 30, 2005 and December 31, 2004 and was $59.4 \%$ at September 30, 2004. The Company expects modest improvement in the persistency rate for the remainder of 2005, although this expectation assumes the absence of significant declines in the level of mortgage interest rates from their level in late October 2005.

## Bulk transactions

The Company's writings of bulk insurance are in part sensitive to the volume of securitization transactions involving non-conforming loans. The Company's writings of bulk insurance are also sensitive to competition from other methods of providing credit enhancement in a securitization, including an execution in which the subordinate tranches in the securitization rather than mortgage insurance bear the first loss from mortgage defaults. Competition from such an execution in turn depends on, among other factors, the yield at which investors are willing to purchase tranches of the securitization that involve a higher degree of credit risk compared to the yield for tranches involving the lowest credit risk (the difference in such yields is referred to as the spread) and the amount of credit for losses that a rating agency will give to mortgage insurance. As the spread narrows, competition from an execution in which the subordinate tranches bear the first loss increases. The competitiveness of the mortgage insurance execution in the bulk channel may also be impacted by changes in the Company's view of the risk of the business, which is affected by the historical performance of previously insured pools and the Company's expectations for regional and local real estate values. As a result of the sensitivities discussed above, bulk volume can vary materially from period to period.

NIW for bulk transactions increased from $\$ 6.0$ billion during the third quarter of 2004 to $\$ 6.8$ billion in the third quarter of 2005. As it has in past quarters, the Company priced the bulk business written in the third quarter of 2005 to generate acceptable returns; there can be no assurance, however, that the assumptions underlying the premium rates will achieve this objective.

## Pool insurance

In addition to providing primary insurance coverage, the Company also insures pools of mortgage loans. New pool risk written during the three months ended September 30, 2005 and 2004 was $\$ 97$ million and $\$ 55$ million, respectively. The Company's direct pool risk in force was $\$ 2.9$ billion, $\$ 3.0$ billion and $\$ 3.0$ billion at September 30, 2005, December 31, 2004 and September 30, 2004, respectively. These risk amounts are contractual aggregate loss limits and for contracts without such limits, risk is calculated at the estimated amount that would credit enhance the loans in the pool to a 'AA' level based on a rating agency model. At September 30, 2005 and 2004, there was $\$ 5.1$ billion and $\$ 4.8$ billion, respectively, of risk without such limits for which risk in force was calculated on this basis at $\$ 468$ million and $\$ 395$ million, respectively. During the three months ended September 30, 2005 and 2004, new risk written calculated on this basis was $\$ 5$ million and $\$ 16$ million, respectively.

New pool risk written during the nine months ended September 30, 2005 and 2004 was $\$ 203$ million and $\$ 153$ million, respectively. These risk amounts are contractual aggregate loss limits and for contracts without such limits, risk is calculated at the estimated amount that would credit enhance the loans in the pool to a 'AA' level based on a rating agency model. During the nine months ended September 30, 2005 and 2004, new risk written calculated on this basis was $\$ 49$ million and $\$ 42$ million, respectively.

## Net premiums written and earned

Net premiums written and earned during the third quarter and first nine months of 2005 decreased due to a decline in the average insurance in force, when compared to the same periods in 2004. The Company expects the average insurance in force during the remainder of 2005 will be lower than during the comparable period in 2004. As a result, the Company anticipates that net premiums written and earned in the fourth quarter of 2005 will be lower than the comparable period in 2004.

## Risk sharing arrangements

For the quarter ended June 30, 2005, approximately $46.7 \%$ of the Company's new insurance written on a flow basis was subject to arrangements with reinsurance subsidiaries of certain mortgage lenders or risk sharing arrangements with the GSEs compared to $49.8 \%$ for the quarter ended September 30, 2004. The percentage of new insurance written during a period covered by such arrangements normally increases after the end of the period because, among other reasons, the transfer of a loan in the secondary market can result in a mortgage insured during a period becoming part of such an arrangement in a subsequent period. Therefore, the percentage of new insurance written covered by such arrangements is not shown for the current quarter. Premiums ceded in such arrangements are reported in the period in which they are ceded regardless of when the mortgage was insured.

In the second quarter of 2005, to reduce exposure to certain categories of risk, including Alt A loans, the Company entered into an excess of loss reinsurance agreement under which it ceded approximately $\$ 41.5$ million of risk in force to a special purpose reinsurance company (the "SPR"). The SPR is not affiliated with the Company and was formed solely to enter into the reinsurance arrangement. The SPR obtained its capital from institutional investors by issuance of various classes of notes the return on which is linked to the performance of the reinsured portfolio. The SPR invested the proceeds of the notes in high quality short-term investments. Income earned on those investments and reinsurance premiums paid by the Company are applied to pay interest on the notes as well as expenses of the SPR. The investments will be liquidated to pay reinsured loss amounts to the Company. Proceeds not required to pay reinsured losses will be applied to pay principal on the notes. Premiums ceded under this agreement have not been material and are included in "ceded premiums." The Company entered into a similar transaction in October of 2005.

## Investment income

Investment income for the third quarter of 2005 increased due to a slight increase in the amortized cost of average invested assets to $\$ 5.3$ billion for the third quarter of 2005, as well as a slight increase in the average investment yield. The portfolio's average pre-tax investment yield was $4.21 \%$ at September 30, 2005 and $4.18 \%$ at September 30, 2004. The portfolio's average after-tax investment yield was $3.79 \%$ at September 30, 2005 and 3.70\% at September 30, 2004. The Company's net realized
gains in the third quarter of 2005 resulted primarily from the sale of a preferred stock investment, offset by a realized loss on the sale of interest in a joint venture. The Company's net realized losses in the third quarter of 2004 resulted primarily from other than temporary impairments of securities. As discussed in Note 1 - New Accounting Standards, the impact of the final issuance of proposed FSP EITF 03-1-a cannot be determined at this time. Under the proposed guidance, it may be more likely that a decrease in the market value of certain investments in the Company's fixed income portfolio will be required to be recognized as a realized loss in the statement of operations than under the existing accounting standard.

Investment income for the first nine months of 2005 increased due to an increase in the amortized cost of average invested assets to $\$ 5.4$ billion for the first nine months of 2005 from $\$ 5.2$ billion for the first nine months of 2004. The Company's net realized gains for the nine months ended September 30, 2005 and 2004 resulted primarily from the sale of fixed maturities.

## Other revenue

The decrease in other revenue is primarily the result of decreased revenue from non-insurance operations.

## Losses

As discussed in "Critical Accounting Policies" in "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's Annual Report on Form 10-K for the year ended December 31, 2004, consistent with industry practices, loss reserves for future claims are established only for loans that are currently delinquent. (The terms "delinquent" and "default" are used interchangeably by the Company and are defined as an insured loan with a mortgage payment that is 45 days or more past due.) Loss reserves are established by management's estimating the number of loans in the Company's inventory of delinquent loans that will not cure their delinquency (historically, a substantial majority of delinquent loans have cured), which is referred to as the claim rate, and further estimating the amount that the Company will pay in claims on the loans that do not cure, which is referred to as claim severity. Estimation of losses that the Company will pay in the future is inherently judgmental. The conditions that affect the claim rate and claim severity include the current and future state of the domestic economy and the current and future strength of local housing markets.

Net losses incurred decreased in the third quarter of 2005 compared to the same period in 2004 due to a decrease in the estimates regarding how many delinquencies will eventually result in a claim during the third quarter of 2005 when compared to the same period in 2004. The average primary claim paid for the three months ended September 30,2005 was $\$ 26,735$ compared to $\$ 24,606$ for the same period in 2004.

Net losses incurred decreased in the first nine months of 2005 compared to the same period in 2004 due to a larger decrease in the delinquency inventory during the first nine months of 2005 when compared to the first nine months of 2004, as well as a decrease in the estimates regarding how many delinquencies will eventually result in a claim during the first nine months of 2005 compared to an increase in the estimates in the same period in 2004, and a smaller increase in the estimates regarding how much
will be paid on claims during the first nine months of 2005 when compared to the same period in 2004.
The Company anticipates that losses incurred in the fourth quarter of 2005 will be above the level in the third quarter of 2005.
Information about the composition of the primary insurance default inventory at September 30, 2005, December 31, 2004 and September 30, 2004 appears in the table below.

|  | $\begin{gathered} \text { September 30, } \\ 2005 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2004 \\ \hline \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2004 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Total loans delinquent | 78,754 | 85,487 | 83,940 |
| Percentage of loans delinquent (default rate) | 5.95\% | 6.05\% | 5.80\% |
| Flow loans delinquent | 41,742 | 44,925 | 43,496 |
| Percentage of flow loans delinquent (default rate) | 3.95\% | 3.99\% | 3.80\% |
| Bulk loans delinquent | 37,012 | 40,562 | 40,444 |
| Percentage of bulk loans delinquent (default rate) | 13.92\% | 14.06\% | 13.40\% |
| A-minus and subprime credit loans delinquent* | 34,265 | 35,824 | 35,135 |
| Percentage of A-minus and subprime credit loans delinquent (default rate) | 16.66\% | 16.49\% | 15.75\% |

[^0]The pool notice inventory decreased from 25,500 at December 31, 2004 to 23,033 at September 30, 2005; the pool notice inventory was 25,881 at September 30, 2004.

At September 30, 2005, the default inventory included relatively few mortgages on properties in areas within Alabama, Louisiana, Mississippi and Texas that have been declared eligible for individual and public assistance by the Federal Emergency Management Agency as a result of Hurricanes Katrina and Rita. For additional information on the potential effect of these hurricanes, see "Deterioration in the domestic economy or changes in the mix of business may result in more homeowners defaulting and the Company's losses increasing" under "Risk Factors".

## Table of Contents

Information about net losses paid in 2005 and 2004 appears in the table below.

| Net paid claims (\$ millions) | Three months ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2005 |  | 2004 |  |
| Flow | \$ | 72 | \$ | 70 | \$ | 217 | \$ | 204 |
| Bulk |  | 65 |  | 56 |  | 187 |  | 164 |
| Other |  | 20 |  | 18 |  | 60 |  | 58 |
|  | \$ | 157 | \$ | 144 | \$ | 464 | \$ | 426 |

As of September 30, 2005, 75\% of the Company's primary insurance in force was written subsequent to December 31, 2002. On the Company's flow business, the highest claim frequency years have typically been the third and fourth year after the year of loan origination. However, the pattern of claims frequency can be affected by many factors, including low persistency (which can have the effect of accelerating the period in the life of a book during which the highest claim frequency occurs) and deteriorating economic conditions (which can result in increasing claims following a period of declining claims). On the Company's bulk business, the period of highest claims frequency has generally occurred earlier than in the historical pattern on the Company's flow business.

## Underwriting and other expenses

Underwriting and other expenses in the third quarter of 2005 were comparable to the same period in 2004.
Underwriting and other expenses in the first nine months of 2005 were lower than in the same period in 2004 primarily due to a decrease in flow NIW, as well as a decrease in expenses related to contract underwriting activity.

## Consolidated ratios

The table below presents the Company's consolidated loss, expense and combined ratios for the periods indicated.

|  | Three months ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| Consolidated Insurance Operations: | 2005 | 2004 | 2005 | 2004 |
| Loss ratio | 47.8\% | 52.4\% | 40.9\% | 51.6\% |
| Expense ratio | 15.7\% | 14.7\% | 15.6\% | 14.5\% |
| Combined ratio | 63.5\% | 67.1\% | 56.5\% | 66.1\% |

The loss ratio (expressed as a percentage) is the ratio of the sum of incurred losses and loss adjustment expenses to net premiums earned. The expense ratio (expressed as a percentage) is the ratio of underwriting expenses to net premiums written. The combined ratio is the sum of the loss ratio and the expense ratio.

## Income taxes

The effective tax rate was $26.1 \%$ in the third quarter of 2005 , compared to $26.5 \%$ in the third quarter of 2004 . During those periods, the effective tax rate was below the statutory rate of $35 \%$, reflecting the benefits recognized from tax preferenced investments. Tax preferenced investments of the Company include tax-exempt municipal bonds, interests in mortgage related securities with flow through characteristics and investments in real estate ventures which generate low income housing credits. The lower effective tax rate in 2005 resulted from a higher percentage of total income before tax being generated from tax preferenced investments.

The effective tax rate was $27.7 \%$ in the first nine months of 2005 , compared to $27.3 \%$ in the first nine months of 2004 . The higher effective tax rate in 2005 resulted from a lower percentage of total income before tax being generated from tax preferenced investments, which resulted from higher levels of underwriting income.

## Joint ventures

The Company's equity in the earnings from the C-BASS and Sherman joint ventures with Radian Group Inc. ("Radian") and certain other joint ventures and investments, accounted for in accordance with the equity method of accounting, is shown separately, net of tax, on the Company's consolidated statement of operations. The increase in income from joint ventures from the third quarter and first nine months of 2004 to the third quarter and first nine months of 2005 is primarily the result of increased equity earnings from each of Sherman and C-BASS.

## C-BASS

Summary C-BASS balance sheets and income statements at the dates and for the periods indicated appear below.

## Summary Balance Sheet:

|  | $\begin{gathered} \text { September 30, } \\ 2005 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ \quad 2004 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (\$ millions) |  |  |  |
| Total Assets | \$ | 3,806 | \$ | 4,009 |
| Total Liabilities |  | 3,083 |  | 3,409 |
| Debt* |  | 2,573 |  | 2,648 |
| Owners' Equity |  | 723 |  | 600 |

[^1]Included in total assets and total liabilities at December 31, 2004 were approximately $\$ 457$ million of assets and the same amount of liabilities from securitizations that did not qualify for off-balance sheet treatment. The liabilities from these securitizations are not included in Debt in the table above. There were no such assets and liabilities at September 30, 2005.

## Summary Income Statement

|  | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  | 2005 |  | 2004 |
|  | (\$ millions) |  |  |  |  |  |  |  |
| Portfolio | \$ | 67.4 |  | 47.0 |  | 206.8 |  | \$ 162.8 |
| Servicing |  | 63.8 |  | 39.9 |  | 190.3 |  | 115.7 |
| Money management |  | 7.2 |  | 6.4 |  | 21.4 |  | 19.2 |
| Transaction |  | (3.9) |  | 11.8 |  | 37.6 |  | 56.5 |
| Total revenue |  | 134.5 |  | 105.1 |  | 456.1 |  | 354.2 |
| Total expense |  | 89.0 |  | 65.8 |  | 274.8 |  | 196.5 |
| Income before tax | \$ | 45.5 | \$ | 39.3 | \$ | 181.3 |  | \$ 157.7 |
| Company's share of pretax income | \$ | 21.0 | \$ | 18.0 |  | 83.6 |  | \$ 73.7 |

See "Overview—Business and General Environment—Income from Joint Ventures—C-BASS" for a description of the components of the revenue lines.

The increased contribution for the third quarter and first nine months of 2005, compared to the same periods in 2004, was primarily due to increased servicing revenue, net interest income and unrealized gains. The increased servicing revenue was due primarily to Litton's higher average servicing portfolio. Higher net interest income was the result of a higher average investment portfolio and higher earnings on trust deposits for securities serviced by Litton. For the three month period, the increased unrealized gains were due to deals called by C-BASS and for both the three and nine month periods, to such calls and to mark to market of mortgage securities purchased at lower prices through joint bids with third parties.

The Company's investment in C-BASS on an equity basis at September 30, 2005 was $\$ 341.8$ million. The Company received $\$ 9.8$ million in distributions from C-BASS during the third quarter of 2005 and $\$ 27.0$ million through the first nine months of 2005.

## Sherman

Summary Sherman balance sheets and income statements at the dates and for the periods indicated appear below.
Summary Balance Sheet:

|  | $\begin{gathered} \text { September 30, } \\ 2005 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2004 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (\$ millions) |  |  |  |
| Total Assets | \$ | 869 | \$ | 484 |
| Total Liabilities |  | 715 |  | 245 |
| Debt |  | 537 |  | 143 |
| Members' Equity |  | 154 |  | 239 |

In March 2005, Sherman acquired the holding company for First National Bank of Marin ("Bank of Marin") for a payment of cash and subordinated notes. This acquisition materially increased Sherman's consolidated assets as well as its debt and financial leverage. In 2004, the Bank of Marin was the 43rd largest credit card issuer in the United States, as measured by the amount of receivables generated. The Bank of Marin's operations during the second and third quarters of 2005 consisted of activities related to originating subprime credit cards. During 2005, the increases in total assets, total liabilities and debt were primarily related to the acquisition of the Bank of Marin.

Summary Income Statement

|  | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2005 |  | 2004 |  | 2005 |  | 2004 |
|  | (\$ millions) |  |  |  |  |  |  |  |
| Revenues from receivable portfolios | \$ | 285.6 |  | 204.1 |  | 793.5 |  | \$ 628.1 |
| Portfolio amortization |  | 71.8 |  | 74.4 |  | 221.2 |  | 274.8 |
| Revenues, net of amortization |  | 213.8 |  | 129.7 |  | 572.3 |  | 353.3 |
| Other revenue |  | 11.5 |  | 22.9 |  | 44.6 |  | 39.2 |
| Expenses |  | 153.3 |  | 90.4 |  | 410.9 |  | 256.3 |
| Income before tax | \$ | 72.0 |  | 62.2 |  | 206.0 |  | \$ 136.2 |
| Company's share of pretax income | \$ | 26.4 |  | 25.8 |  | 82.0 |  | \$ 56.6 |

The increased contribution from Sherman for the third quarter and first nine months of 2005, compared to the same periods in 2004, was primarily due to increased net revenue from portfolios owned during the 2004 and 2005 periods attributable to continuing collections and lower amortization on those portfolios. The increase in revenue for those periods was also due to the acquisition of the Bank of Marin, as was the increase in expenses. The Company's investment in Sherman on an equity basis at September 30, 2005 was $\$ 50.9$ million. The Company received $\$ 58.8$ million in distributions in the third quarter of 2005, and $\$ 110.7$ of distributions in the first nine months of 2005

In June 2005, MGIC, Radian (MGIC and Radian are collectively referred to as the "Corporate Partners") and entities (the "Management Entities") owned by the senior management ("Senior Management") of Sherman entered into a Securities Purchase Agreement and a Call Option Agreement.

Under the Securities Purchase Agreement, each of MGIC and Radian agreed to sell to one of the Management Entities 6.92\% of the $41.5 \%$ interest in Sherman owned by each (a total of $13.84 \%$ for both MGIC and Radian) for approximately $\$ 15.7$ million, which is $\$ 1.0$ million in excess of the approximate book value of the interest at April 30, 2005. Upon completion of the sale, Senior Management of Sherman owns an interest in Sherman of $30.84 \%$ and each of MGIC and Radian own interests of $34.58 \%$. The sale closed in early August 2005.

Under the Call Option Agreement, one of the Management Entities granted separate options (each an "Option") to each Corporate Partner to purchase a $6.92 \%$ interest in Sherman (a total of $13.84 \%$ under both Options). Each Option is exercisable beginning in July 2006 at the option price provided in the Call Option Agreement. If one Corporate Partner does not exercise its Option, the other Corporate Partner may exercise that Option. The Securities Purchase Agreement and Call Option Agreement were filed as exhibits to the Company's Current Report on Form 8 -K filed on June 30, 2005; the description above is qualified by the terms of the actual agreements.

In connection with these transactions, the payout under Sherman's annual incentive plan (which is based on a percentage of Sherman's pre-bonus results) was reduced effective May 1, 2005.

## Other Matters

Under the Office of Federal Housing Enterprise Oversight's ("OFHEO") risk-based capital stress test for the GSEs, claim payments made by a private mortgage insurer on GSE loans are reduced below the amount provided by the mortgage insurance policy to reflect the risk that the insurer will fail to pay. Claim payments from an insurer whose claims-paying ability rating is 'AAA' are subject to a $3.5 \%$ reduction over the $10-$ year period of the stress test, while claim payments from a 'AA' rated insurer, such as MGIC, are subject to an $8.75 \%$ reduction. The effect of the differentiation among insurers is to require the GSEs to have additional capital for coverage on loans provided by a private mortgage insurer whose claims-paying rating is less than 'AAA.' As a result, there is an incentive for the GSEs to use private mortgage insurance provided by a 'AAA' rated insurer.

## Financial Condition

The Company had $\$ 300$ million, $7.5 \%$ Senior Notes due in October 2005 and $\$ 200$ million, 6\% Senior Notes due in March 2007 outstanding at September 30, 2005 and 2004. In October 2005 the Company issued, in a public offering, $\$ 300$ million, $5.375 \%$ Senior Notes due in 2015. Interest on the Notes is payable semiannually in arrears on May 1 and November 1 of each year, beginning on May 1, 2006. The Senior Notes were rated "A-1" by Moody's, "A" by S\&P and "A+" by Fitch. The Company has utilized the proceeds from the sale of the Notes, together with available cash, to repay the $\$ 300$ million, $7.5 \%$ Senior Notes that came due October 17, 2005. At September 30, 2005 and 2004, the market value of the outstanding debt was $\$ 603.6$ million and $\$ 626.9$ million, respectively.

See "Results of Operations-Joint ventures" above for information about the financial condition of C-BASS and Sherman.
As of September 30, 2005, $84 \%$ of the investment portfolio was invested in tax-preferenced securities. In addition, at September 30, 2005, based on book value, more than $99 \%$ of the Company's fixed income securities were invested in ' $A$ ' rated and above, readily marketable securities, concentrated in maturities of less than 15 years.

At September 30, 2005, the Company's derivative financial instruments in its investment portfolio were immaterial. The Company places its investments in instruments that meet high credit quality standards, as specified in the Company's investment policy guidelines; the policy also limits the amount of credit exposure to any one issue, issuer and type of instrument. At September 30, 2005, the effective duration of the Company's fixed income investment portfolio was 5.0 years. This means that for an instantaneous parallel shift in the yield curve of 100 basis points there would be an approximate $5.0 \%$ change in the market value of the Company's fixed income portfolio.

## Liquidity and Capital Resources

The Company's consolidated sources of funds consist primarily of premiums written and investment income. Positive cash flows are invested pending future payments of claims and other expenses. Management believes that future cash inflows from premiums will be sufficient to meet future claim payments. Cash flow shortfalls, if any, could be funded through sales of short-term investments and other investment portfolio securities subject to insurance regulatory requirements regarding the payment of dividends to the extent funds were required by other than the seller. Substantially all of the investment portfolio securities are held by the Company's insurance subsidiaries.

The Company has a $\$ 300$ million commercial paper program, which is rated "A-1" by S\&P and "P-1" by Moody's. At September 30, 2005 and 2004, the Company had $\$ 100.0$ in commercial paper outstanding with a weighted average interest rate of $3.80 \%$ and $1.83 \%$, respectively.

In March of 2005, the Company obtained a $\$ 300$ million, five year revolving credit facility, expiring in 2010. The facility replaced the previous $\$ 285$ million facility that was set to expire in 2006. Under the terms of the credit facility, the Company must maintain shareholders' equity of at least $\$ 2.25$ billion and MGIC must maintain a risk-to-capital ratio of not more than 22:1 and maintain policyholders' position (which includes MGIC's statutory surplus and its contingency reserve) of not less than the amount required by Wisconsin insurance regulation. At September 30, 2005, these requirements were met. The facility will continue to be used as a liquidity back up facility for the outstanding commercial paper. The remaining credit available under the facility after reduction for the amount necessary to support the commercial paper was $\$ 200.0$ million at September 30, 2005.

In March 2005, a swap was amended to coincide with the new credit facility. Under the terms of the swap contract, the Company pays a fixed rate of $5.07 \%$ and receives a variable interest rate based on LIBOR. The swap has an expiration date coinciding with the maturity of the credit facility and is designated as a cash flow hedge. In April 2005, in anticipation of refinancing the Senior Notes due in October 2005, the Company entered into two forward five-year interest rate swaps with mandatory early termination dates in October 2005. Each swap has a notional amount of $\$ 100$ million. The Company is the fixed rate payor on each swap, with fixed rates of $4.75 \%$ and $4.74 \%$, respectively. The two swaps are designated as cash flow hedges against the future interest rate payments on $\$ 200$ million of the debt issued in October 2005. The cash flow swaps outstanding at September 30, 2005 and 2004 are evaluated quarterly with any ineffectiveness being recorded as an expense. To date this evaluation has not resulted in any hedge ineffectiveness. Swaps are subject to credit risk to the extent the counterparty would be unable to discharge its obligations under the swap agreements.

Expense on the interest rate swaps for the nine months ended September 30, 2005 and 2004 of approximately $\$ 0.7$ million and $\$ 2.7$ million, respectively, was included in interest expense. Gains or losses arising from the amendment or termination of interest rate swaps are deferred and amortized to interest expense over the life of the hedged items.

The commercial paper, back-up credit facility and the Senior Notes are obligations of the Company and not of its subsidiaries. The Company is a holding company and the payment of dividends from its insurance subsidiaries is restricted by insurance regulation. MGIC is the principal source of dividend-paying capacity. As a result of an extraordinary dividend of $\$ 375$ million paid by MGIC in June and July 2005, MGIC cannot pay any dividends without regulatory approval until June 30, 2006

During the first nine months of 2005, the Company repurchased 5.6 million shares of Common Stock under publicly announced programs at a cost of $\$ 341.7$ million, a portion of which is subject to adjustment. At September 30, 2005, the Company had authority covering the purchase of an additional 4.0 million shares under these programs. For additional information regarding stock repurchases, see Item 2(c) of Part II of this Quarterly Report on Form 10-Q. From mid-1997 through September 30, 2005, the Company has repurchased 32.3 million shares under publicly announced programs at a cost of $\$ 1.8$ billion. Funds for the shares repurchased by the Company since mid-1997 have been provided through a combination of debt, including the Senior Notes and the commercial paper, and internally generated funds.

The Company's principal exposure to loss is its obligation to pay claims under MGIC's mortgage guaranty insurance policies. At September 30, 2005, MGIC's direct (before any reinsurance) primary and pool risk in force (which is the unpaid principal balance of insured loans as reflected in the Company's records multiplied by the coverage percentage, and taking account of any loss limit) was approximately $\$ 52.2$ billion. In addition, as part of its contract underwriting activities, the Company is responsible for the quality of its underwriting decisions in accordance with the terms of the contract underwriting agreements with customers. Through September 30, 2005, the cost of remedies provided by the Company to customers for failing to meet the standards of the contracts has not been material. However, the decreasing trend of home mortgage interest rates over the last several years may have mitigated the effect of some of these costs since the general effect of lower interest rates can be to increase the value of certain loans on which remedies are provided. There can be no assurance that contract underwriting remedies will not be material in the future.

The Company's consolidated risk-to-capital ratio was 7.5:1 at September 30, 2005 compared to 7.9:1 at December 31, 2004. The decrease was due to an increase in capital and a decrease in risk in force during the first nine months of 2005.

The risk-to-capital ratios set forth above have been computed on a statutory basis. However, the methodology used by the rating agencies to assign claims-paying ability ratings permits less leverage than under statutory requirements. As a result, the amount of capital required under statutory regulations may be lower than the capital required for rating agency purposes. In addition to capital adequacy, the rating agencies consider other factors in determining a mortgage insurer's claims-paying rating, including its historical and projected operating performance, business outlook, competitive position, management and corporate strategy.

For certain material risks of the Company's business, see "Risk Factors" below.

## Risk Factors

## Forward-Looking Statements and Risk Factors

The Company's revenues and losses could be affected by the risk factors discussed below that are applicable to the Company, and the Company's income from joint ventures could be affected by the risk factors discussed below that are applicable to C-BASS and Sherman. These risk factors are an integral part of Management's Discussion and Analysis.

These factors may also cause actual results to differ materially from the results contemplated by forward looking statements that the Company may make. Forward looking statements consist of statements which relate to matters other than historical fact. Among others, statements that include words such as the Company "believes", "anticipates" or "expects", or words of similar import, are forward looking statements. The Company is not undertaking any obligation to update any forward looking statements it may make even though these statements may be affected by events or circumstances occurring after the forward looking statements were made.

The amount of insurance the Company writes could be adversely affected if lenders and investors select alternatives to private mortgage insurance.

These alternatives to private mortgage insurance include:

- lenders structuring mortgage originations to avoid private mortgage insurance, such as a first mortgage with an 80\% loan-to-value ratio and a second mortgage with a $10 \%, 15 \%$ or $20 \%$ loan-to-value ratio (referred to as $80-10-10,80-15-5$ or $80-20$ loans, respectively) rather than a first mortgage with a $90 \%, 95 \%$ or $100 \%$ loan-to-value ratio,
- investors holding mortgages in portfolio and self-insuring,
- investors using credit enhancements other than private mortgage insurance or using other credit enhancements in conjunction with reduced levels of private mortgage insurance coverage, and
- lenders using government mortgage insurance programs, including those of the Federal Housing Administration and the Veterans Administration.

While no data is publicly available, the Company believes that 80-10-10 loans and related products are a significant percentage of mortgage originations in which borrowers make down payments of less than $20 \%$ and that their use, which the Company believes is primarily by borrowers with higher credit scores, continues to increase. During the fourth quarter of 2004, the Company introduced on a national basis a program designed to recapture business lost to these mortgage insurance avoidance products but there can be no assurance that it will be successful.

Deterioration in the domestic economy or changes in the mix of business may result in more homeowners defaulting and the Company's losses increasing.

Losses result from events that reduce a borrower's ability to continue to make mortgage payments, such as unemployment, and whether the home of a borrower who defaults on his mortgage can be sold for an amount that will cover unpaid principal and interest and the expenses of the sale. Favorable economic conditions generally reduce the likelihood that borrowers will lack sufficient income to pay their mortgages and also favorably affect the value of homes, thereby reducing and in some cases even eliminating a loss from a mortgage default. A deterioration in economic conditions generally increases the likelihood that borrowers will not have sufficient income to pay their mortgages and can also adversely affect housing values.

Less than 3\% of the Company's risk in force is located in areas within Alabama, Louisiana, Mississippi and Texas that have been declared eligible for individual and public assistance by the Federal Emergency Management Agency as a result of Hurricanes Katrina and Rita. The effect on the Company from these hurricanes, however, will likely not be limited to these areas to the extent that the borrowers in areas that have not experienced wind or water damage are adversely affected due to deteriorating economic conditions attributable to the hurricanes.

The mix of business the Company writes also affects the likelihood of losses occurring. In recent years, the percentage of the Company's volume written on a flow basis that includes segments the Company views as having a higher probability of claim has continued to increase. These segments include loans with loan-to-value ("LTV") ratios over $95 \%$ (including loans with 100\% LTV ratios), "FICO" credit scores below 620, limited underwriting, including limited borrower documentation, or total debt-to-income ratios of $38 \%$ or higher, as well as loans having combinations of higher risk factors.

Approximately 9\% of the Company's risk in force written through the flow channel, and more than half of the Company's risk in force written through the bulk channel, consists of adjustable rate mortgages ("ARMs"). The Company believes that during a prolonged period of rising interest rates, claims on ARMs would be substantially higher than for fixed rate loans, although the performance of ARMs has not been tested in such an environment. In addition, the Company believes the volume of "interest-only" loans has recently increased. Because interest-only loans are a relatively recent development, the Company has no data on their historical performance. The Company believes claim rates on certain interest-only loans will be substantially higher than on comparable loans requiring amortization. Interest-only loans may also be ARMs.

## Competition or changes in the Company's relationships with its customers could reduce the Company's revenues or increase its losses.

Competition for private mortgage insurance premiums occurs not only among private mortgage insurers but also with mortgage lenders through captive mortgage reinsurance transactions. In these transactions, a lender's affiliate reinsures a portion of the insurance written by a private mortgage insurer on mortgages originated or serviced by the lender. As discussed under "The mortgage insurance industry is subject to risk from private litigation and regulatory proceedings" below, the Company provided information to the New York Insurance Department about captive mortgage reinsurance

Page 34

## Table of Contents

arrangements and it has been publicly reported that certain other insurance departments may review or investigate such arrangements.
The level of competition within the private mortgage insurance industry has also increased as many large mortgage lenders have reduced the number of private mortgage insurers with whom they do business. At the same time, consolidation among mortgage lenders has increased the share of the mortgage lending market held by large lenders.

The Company's private mortgage insurance competitors include:

- PMI Mortgage Insurance Company
- Genworth Mortgage Insurance Corporation
- United Guaranty Residential Insurance Company
- Radian Guaranty Inc.
- Republic Mortgage Insurance Company
- Triad Guaranty Insurance Corporation
- CMG Mortgage Insurance Company

Assured Guaranty Limited, a financial guaranty company whose mortgage insurance business is primarily reinsurance, also writes investment grade mortgage guaranty insurance on a direct basis.

If interest rates decline, house prices appreciate or mortgage insurance cancellation requirements change, the length of time that the Company's policies remain in force could decline and result in declines in the Company's revenue.

In each year, most of the Company's premiums are from insurance that has been written in prior years. As a result, the length of time insurance remains in force (which is also generally referred to as persistency) is an important determinant of revenues. The factors affecting the length of time the Company's insurance remains in force include:

- the level of current mortgage interest rates compared to the mortgage coupon rates on the insurance in force, which affects the vulnerability of the insurance in force to refinancings, and
- mortgage insurance cancellation policies of mortgage investors along with the rate of home price appreciation experienced by the homes underlying the mortgages in the insurance in force.

During the 1990s, the Company's year-end persistency ranged from a high of $87.4 \%$ at December 31, 1990 to a low of $68.1 \%$ at December 31, 1998. At September 30, 2005 persistency was at $60.2 \%$, compared to the record low of $44.9 \%$ at September 30, 2003. Over the past several years, refinancing has become easier to accomplish and less costly for many consumers. Hence, even in an interest rate environment favorable
to persistency improvement, the Company does not expect persistency will approach its December 31, 1990 level.
If the volume of low down payment home mortgage originations declines, the amount of insurance that the Company writes could decline which would reduce the Company's revenues.

The factors that affect the volume of low-down-payment mortgage originations include:

- The level of home mortgage interest rates,
- the health of the domestic economy as well as conditions in regional and local economies,
- housing affordability,
- population trends, including the rate of household formation,
- the rate of home price appreciation, which in times of heavy refinancing can affect whether refinance loans have loan-to-value ratios that require private mortgage insurance, and
- government housing policy encouraging loans to first-time homebuyers.

In general, the majority of the underwriting profit (premium revenue minus losses) that a book of mortgage insurance generates occurs in the early years of the book, with the largest portion of the underwriting profit realized in the first year. Subsequent years of a book generally result in modest underwriting profit or underwriting losses. This pattern of results occurs because relatively few of the claims that a book will ultimately experience occur in the first few years of the book, when premium revenue is highest, while subsequent years are affected by declining premium revenues, as persistency decreases due to loan prepayments, and higher losses.

If all other things were equal, a decline in new insurance written in a year that followed a number of years of higher volume could result in a lower contribution to the mortgage insurer's overall results. This effect may occur because the older books will be experiencing declines in revenue and increases in losses with a lower amount of underwriting profit on the new book available to offset these results.

Whether such a lower contribution would in fact occur depends in part on the extent of the volume decline. Even with a substantial decline in volume, there may be offsetting factors that could increase the contribution in the current year. These offsetting factors include higher persistency and a mix of business with higher average premiums, which could have the effect of increasing revenues, and improvements in the economy, which could have the effect of reducing losses. In addition, the effect on the insurer's overall results from such a lower contribution may be offset by decreases in the mortgage insurer's expenses that are unrelated to claim or default activity, including those related to lower volume.

Changes in the business practices of Fannie Mae and Freddie Mac could reduce the Company's revenues or increase its losses.
The business practices of the Federal National Mortgage Association ("Fannie Mae") and the Federal Home Loan Mortgage Corporation ("Freddie Mac"), each of which is a government sponsored entity ("GSE") affect the entire relationship between them and mortgage insurers and include:

- the level of private mortgage insurance coverage, subject to the limitations of Fannie Mae and Freddie Mac's charters, when private mortgage insurance is used as the required credit enhancement on low down payment mortgages,
- whether Fannie Mae or Freddie Mac influence the mortgage lender's selection of the mortgage insurer providing coverage and, if so, any transactions that are related to that selection,
- whether Fannie Mae or Freddie Mac will give mortgage lenders an incentive, such as a reduced guaranty fee, to select a mortgage insurer that has a "AAA" claims-paying ability,
- rating to benefit from the lower capital requirements for Fannie Mae and Freddie Mac when a mortgage is insured by a company with that rating,
- the underwriting standards that determine what loans are eligible for purchase by Fannie Mae or Freddie Mac, which thereby affect the quality of the risk insured by the mortgage insurer and the availability of mortgage loans,
- the terms on which mortgage insurance coverage can be canceled before reaching the cancellation thresholds established by law, and
- the circumstances in which mortgage servicers must perform activities intended to avoid or mitigate loss on insured mortgages that are delinquent.


## The mortgage insurance industry is subject to the risk of private litigation and regulatory_proceedings.

Consumers are bringing a growing number of lawsuits against home mortgage lenders and settlement service providers. In recent years, seven mortgage insurers, including MGIC, have been involved in litigation alleging violations of the anti-referral fee provisions of the Real Estate Settlement Procedures Act, which is commonly known as RESPA, and the notice provisions of the Fair Credit Reporting Act, which is commonly known as FCRA. MGIC's settlement of class action litigation against it under RESPA became final in October 2003. MGIC settled the named plaintiffs' claims in litigation against it under FCRA in late December 2004 following denial of class certification in June 2004. There can be no assurance that MGIC will not be subject to future litigation under RESPA or FCRA or that the outcome of any such litigation would not have a material adverse effect on the Company. In August 2005, the United States Court of Appeals for the Ninth Circuit decided a case under FCRA to which the

Company was not a party that may make it more likely that the Company will be subject to future litigation regarding when notices to borrowers are required by FCRA.

In June 2005, in response to a letter from the New York Insurance Department, the Company provided information regarding captive mortgage reinsurance arrangements and other types of arrangements in which lenders receive compensation. Spokesmen for insurance commissioners in Colorado and North Carolina have been publicly reported as saying that those commissioners are considering investigating or reviewing captive mortgage reinsurance arrangements. Insurance departments or other officials in other states may also conduct such investigations or reviews. The anti-referral fee provisions of RESPA provide that the Department of Housing and Urban Development ("HUD") as well as the insurance commissioner or attorney general of any state may bring an action to enjoin violations of these provisions of RESPA. The insurance law provisions of many states prohibit paying for the referral of insurance business and provide various mechanisms to enforce this prohibition. While the Company believes its captive reinsurance arrangements are in conformity with applicable laws and regulations, it is not possible to predict the outcome of any such reviews or investigations nor is it possible to predict their effect on the Company or the mortgage insurance industry.

Net premiums written could be adversely affected if the Department of Housing and Urban Development reproposes and adopts a regulation under the Real Estate Settlement Procedures Act that is equivalent to a proposed regulation that was withdrawn in 2004.

HUD regulations under RESPA prohibit paying lenders for the referral of settlement services, including mortgage insurance, and prohibit lenders from receiving such payments. In July 2002, HUD proposed a regulation that would exclude from these anti-referral fee provisions settlement services included in a package of settlement services offered to a borrower at a guaranteed price. HUD withdrew this proposed regulation in March 2004. Under the proposed regulation, if mortgage insurance were required on a loan, the package must include any mortgage insurance premium paid at settlement. Although certain state insurance regulations prohibit an insurer's payment of referral fees, had this regulation been adopted in this form, the Company's revenues could have been adversely affected to the extent that lenders offered such packages and received value from the Company in excess of what they could have received were the anti-referral fee provisions of RESPA to apply and if such state regulations were not applied to prohibit such payments.

The Company's income from joint ventures could be adversely affected by credit losses, insufficient liquidity or competition affecting those businesses.

C-BASS: Credit-Based Asset Servicing and Securitization LLC ("C-BASS") is particularly exposed to credit risk and funding risk. In addition, C-BASS's results are sensitive to its ability to purchase mortgage loans and securities on terms that it projects will meet its return targets. With respect to credit risk, an increasing proportion of non-conforming mortgage originations (the types of mortgages C-BASS principally purchases), are products, such as interest only loans to subprime borrowers, that are viewed by C-BASS as having greater credit risk. In addition, credit losses are a function of housing prices, which in certain regions have experienced rates of increase greater than historical norms and greater than growth in median incomes.

With respect to liquidity, the substantial majority of C-BASS's on-balance sheet financing for its mortgage and securities portfolio is shortterm and dependent on the value of the collateral that secures this debt. While C-BASS's policies governing the management of capital at risk are intended to provide sufficient liquidity to cover an instantaneous and substantial decline in value, such policies cannot guaranty that all liquidity required will in fact be available.

Although there has been growth in the volume of non-conforming mortgage originations in recent years, such growth may not continue if interest rates increase or the economy weakens. There is an increasing amount of competition to purchase non-conforming mortgages, including from newly established real estate investment trusts and from firms that in the past acted as mortgage securities intermediaries but which are now establishing their own captive origination capacity. Decreasing credit spreads also heighten competition in the purchase of nonconforming mortgages and other securities.

Sherman: The results of Sherman Financial Group LLC ("Sherman") are sensitive to its ability to purchase receivable portfolios on terms that it projects will meet its return targets. While the volume of charged-off consumer receivables and the portion of these receivables that have been sold to third parties such as Sherman has grown in recent years, there is an increasing amount of competition to purchase such portfolios, including from new entrants to the industry, which has resulted in increases in the prices at which portfolios can be purchased.

The March 2005 acquisition of Bank of Marin is intended to provide Sherman with the capability to originate subprime credit card receivables. This acquisition has materially increased Sherman's assets as well as its debt and its financial leverage. There can be no assurance that the benefits projected from the acquisition by Sherman will be achieved.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

At September 30, 2005, the Company's derivative financial instruments in its investment portfolio were immaterial. The Company places its investments in instruments that meet investment grade credit quality standards, as specified in the Company's investment policy guidelines; the policy also limits the amount of credit exposure to any one issue, issuer and type of instrument. At September 30, 2005, the effective duration of the Company's fixed income investment portfolio was 5.0 years. This means that for each instantaneous parallel shift in the yield curve of 100 basis points there would be an approximate $5.0 \%$ change in the market value of the Company's fixed income investment portfolio.

The Company's borrowings under its commercial paper program are subject to interest rates that are variable. See the fourth and fifth paragraphs under "Management's Discussion and Analysis of Financial Condition and Results of Operations-Liquidity and Capital Resources" for a discussion of the Company's interest rate swaps.

## Table of Contents

## ITEM 4. CONTROLS AND PROCEDURES

The Company's management, with the participation of the Company's principal executive officer and principal financial officer, has evaluated the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended), as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on such evaluation, the Company's principal executive officer and principal financial officer concluded that such controls and procedures were effective as of the end of such period. There was no change in the Company's internal control over financial reporting that occurred during the third quarter of 2005 that materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## ITEM 2. CHANGES IN SECURITIES, USE OF PROCEEDS AND ISSUER PURCHASES OF EQUITY SECURITIES

(c) Repurchase of common stock:

Information about shares of Common Stock repurchased during the third quarter of 2005 appears in the table below.
Period
(A) On May 8, 2003 the Company announced that its Board of Directors authorized the repurchase of up to five million shares of the Company's Common Stock in the open market or in private transactions. On June 20, 2005 the Company announced that its Board authorized the repurchased of an additional five million shares in the open market or in private transactions.
(B) 63,413 of the shares purchased in August 2005 were purchased as part of stock option exercises by Company employees.

## ITEM 6. EXHIBITS

The accompanying Index to Exhibits is incorporated by reference in answer to this portion of this Item, and except as otherwise indicated in the next sentence, the Exhibits listed in such Index are filed as part of this Form 10-Q. Exhibit 32 is not filed as part of

## Table of Contents

this Form 10-Q but accompanies this Form 10-Q. The Company is a party to various agreements regarding long-term debt that are not filed as exhibits pursuant to Reg. S-K Item 601 (b)(4)(iii)(A). The Company hereby agrees to furnish a copy of such agreements to the Commission upon its request.

## Page 42

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized, on November 9, 2005.

## MGIC INVESTMENT CORPORATION

/s/ J. Michael Lauer
J. Michael Lauer

Executive Vice President and
Chief Financial Officer
/s/ Joseph J. Komanecki
Joseph J. Komanecki
Senior Vice President, Controller and
Chief Accounting Officer

## INDEX TO EXHIBITS <br> (Part II, Item 6)

31.1 Certification of CEO under Section 302 of Sarbanes-Oxley Act of 2002

Statement Re Computation of Net Income Per Share

Certification of CFO under Section 302 of Sarbanes-Oxley Act of 2002

Certification of CEO and CFO under Section 906 of Sarbanes-Oxley Act of 2002 (as indicated in Item 6 of Part II, this Exhibit is not being "filed").

MGIC INVESTMENT CORPORATION AND SUBSIDIARIES STATEMENT RE COMPUTATION OF NET INCOME PER SHARE Three and Nine Month Periods Ended September 30, 2005 and 2004

|  | Three Months Ended September 30, |  |  | Nine Months Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2005 |  | 2004 |
|  | (In thousands of dollars, except per share data) |  |  |  |  |  |  |
| BASIC EARNINGS PER SHARE |  |  |  |  |  |  |  |
| Average common shares outstanding | 91,087 |  | 97,760 |  | 92,982 |  | 97,987 |
| Net income | \$142,382 | \$ | 134,069 | \$ | 498,752 |  | \$418,666 |
| Basic earnings per share | \$ 1.56 | \$ | 1.37 | \$ | 5.36 |  | \$ 4.27 |
| DILUTED EARNINGS PER SHARE |  |  |  |  |  |  |  |
| Adjusted weighted average shares outstanding: |  |  |  |  |  |  |  |
| Average common shares outstanding | 91,087 |  | 97,760 |  | 92,982 |  | 97,987 |
| Common stock equivalents | 709 |  | 626 |  | 648 |  | 591 |
| Adjusted weighted average diluted shares outstanding | 91,796 |  | 98,386 |  | 93,630 |  | 98,578 |
| Net income | \$142,382 | \$ | 134,069 | \$ | 498,752 |  | \$418,666 |
| Diluted earnings per share | \$ 1.55 | \$ | 1.36 | \$ | 5.33 |  | \$ 4.25 |

I, Curt S. Culver, certify that:

1. I have reviewed this quarterly report on Form 10-Q of MGIC Investment Corporation;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and $15 \mathrm{~d}-15(\mathrm{f})$ ) for the registrant and we have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's
auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2005
/s/ Curt S. Culver
Curt S. Culver
Chief Executive Officer

## CERTIFICATIONS

## I, J. Michael Lauer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of MGIC Investment Corporation;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
(a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2005
/s/ J. Michael Lauer
J. Michael Lauer

Chief Financial Officer

## SECTION 1350 CERTIFICATIONS

The undersigned, Curt S. Culver, Chief Executive Officer of MGIC Investment Corporation (the "Company"), and J. Michael Lauer, Chief Financial Officer of the Company, certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S. C. Section 1350, that to our knowledge:
(1) the Quarterly Report on Form 10-Q of the Company for the quarter ended September 30, 2005 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 9, 2005
/s/ Curt S. Culver
Curt S. Culver
Chief Executive Officer
/s/ J. Michael Lauer
J. Michael Lauer

Chief Financial Officer


[^0]:    * A portion of A-minus and subprime credit loans is included in flow loans delinquent and the remainder is included in bulk loans delinquent. Most A-minus and subprime credit loans are written through the bulk channel. A-minus loans have FICO credit scores of 575-619, as reported to MGIC at the time a commitment to insure is issued, and subprime loans have FICO credit scores of less than 575 .

[^1]:    * Most of which is scheduled to mature within one year or less.

